

# Medical Practice Expansion

Helping you pursue your growth plans



## Alecto Australia Recruitment & Consulting

info@alecto.com.au | +61 1800 604 332

alecto.com.au

## Melbourne

Suite 401, 7 Jeffcott St  
West Melbourne, VIC 3003  
+61 403 444 764

## Perth

Level 4, 45 St Georges TCE  
Perth, WA 6000  
+61 405 607 793

## Medical practice expansion

At Alecto, we are passionate about assisting with medical practice growth plans. We love sharing our expertise, our network, our insider knowledge and providing solutions that suit your unique expansion strategy.

Talking to GPs and medical practices every day allows us to provide our clients with on-ground knowledge and support.

Our work with GPs, General Practices, Primary Health Care Networks as well as extensive experience in GP recruitment and medical workforce policy provides us with a good understanding of some of the unique challenges of General Practice in Australia. Alecto Consulting can help you with a variety of expansion strategies, including but not limited to growing your existing practice, starting new practices and acquiring existing practices.

## What Alecto can help you with:

### Grow existing practice

- Our consultants will dig deep to unearth growth opportunities for your practice. There are many aspects that can be improved to grow your practice. Typically, we assess and help you with things such as your Medicare billings, your recruitment process & unique employment proposition, your financial statements and your marketing activities.

### Start new practice(s)

- Even if you have medical practice experience, it takes a lot of industry knowledge and a good business strategy to start a new practice. Alecto will be actively involved with all the business planning and we will make sure you don't make the same mistakes like many other medical practice start-ups. Get all the start-up advice you need to run a successful practice from the beginning.

### Acquire practice(s)

- Alecto works with GPs and medical practices every day which means we know the market. Practice owners often talk to us to get advice if they envision to sell their practice. Let us help you look for a practice that is suitable for you. We introduce you to sellers and assist you along the journey of acquiring your medical practice.

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## Costs

- Our practice expansion services start from \$9,000 plus GST per site.
- Price depends on your requirements and size of organisation.
- The initial 50% of this fee would be due upon commencement with the remaining 50% due upon completion. All invoices are due within 14 days of the issue date.

## Next steps

Please get in touch with us on [info@alecto.com.au](mailto:info@alecto.com.au) or call us on **1800 604 332** to discuss your requirements and goals. Ask for an obligation free quote.

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