



**ALECTO**  
AUSTRALIA

**2017 GP SALARY  
SURVEY RESULTS**

**JANUARY 2018**

## Introduction

We are excited to bring you the results of our Annual GP Salary Survey. Every year we conduct a survey with current GPs who are working in Australia. The aim is to provide you with information that will help you understand how your income compares.

For those of you looking to work in Australia, these results can assist in providing an insight of factors such as working hours have on your expected income whilst working as a GP

All responses to this survey were provided anonymously, We would like to thank those who participated as this is greatly appreciated.

## Snapshot of Results

3 out of 4 Male GPs are  
billing **over \$300,000**  
per year

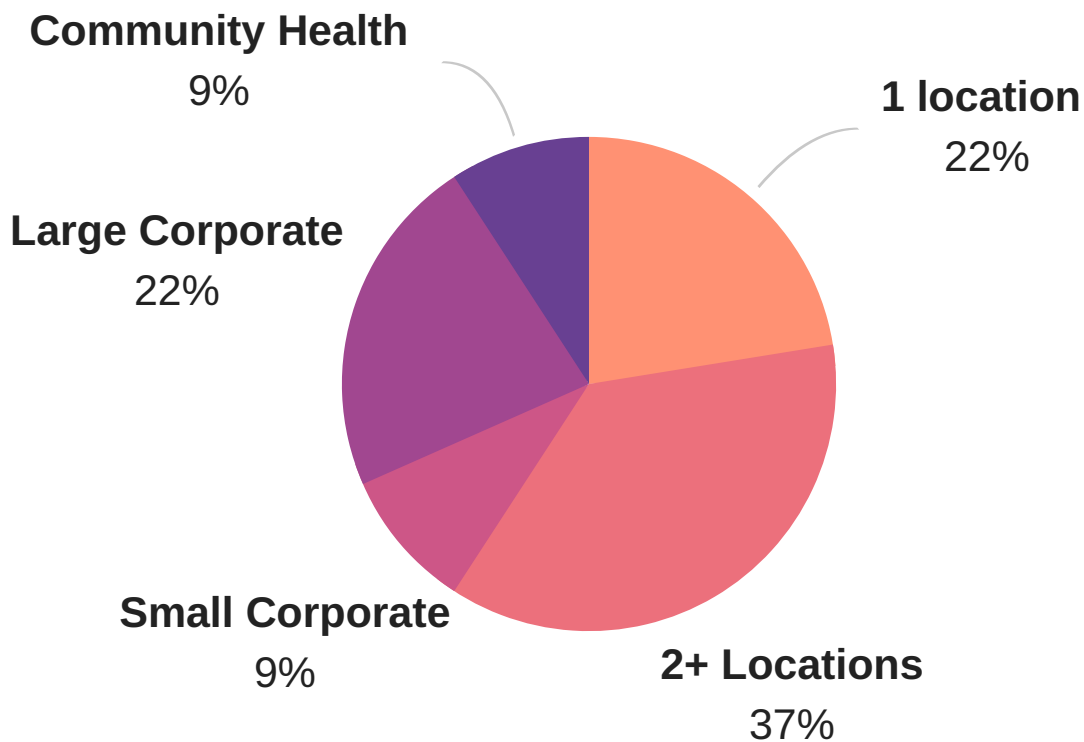


70% of GPs **bulk bill**  
75-100% of patients

75% of GPs work between 35 - 40 hours per week

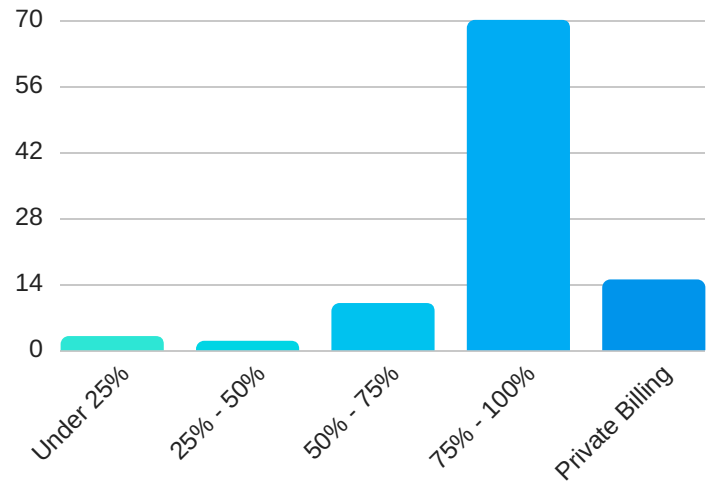
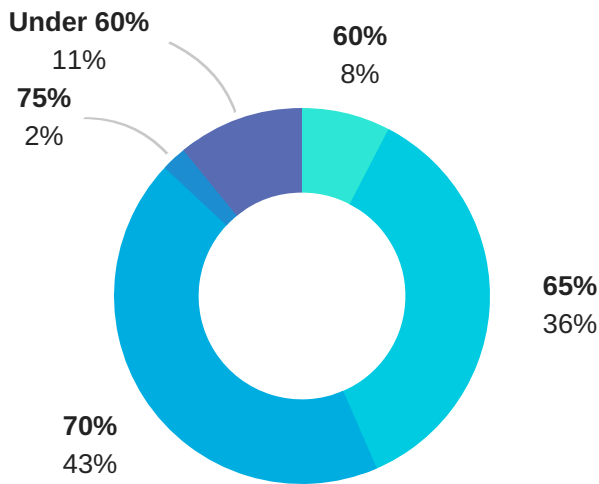
## Type of Clinic

Looking at the responses there was a relatively even spread over the types of clinics they worked within. 36% worked in a clinic that was privately owned but had 2+ locations, 22% worked for a privately owned clinic that only has 1 location whilst 22% worked for a large corporate company with more than 10 locations.





# Billings

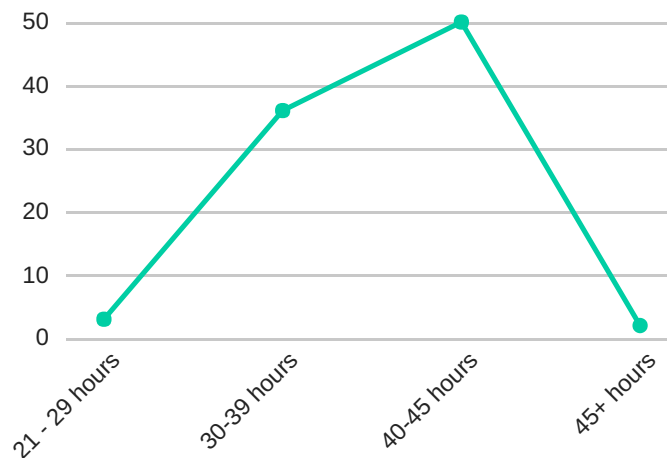


Consistent with industry norms and the level of bulk billing seen above, the majority of GPs are earning between 65% and 70% of billings

The large majority of GPs work in a clinic that is bulk billing or bulk bills at least 75% of patients

## Working Hours

For those moving to Australia, a major motivation is for more of a work life balance compared with where they are now. We asked the question to our GPs: *On average, how many hours per week do you work (includes consultations, paperwork, staff meetings)?*



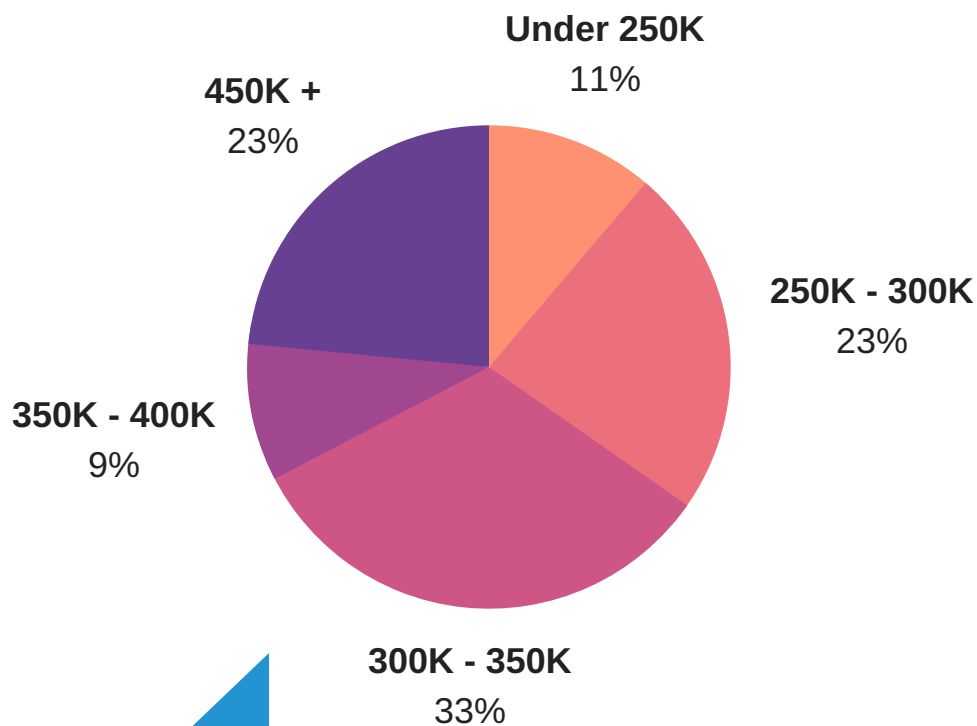
Of the results above, 45 % of Females work 30-39 hours per week, those working over 40 hours per week included a very small portion of Females. Whereas 60% of Males worked 40-45 hours per week.

These hours include everything that is required as a typical GP, paperwork, meetings, patient consultations etc.

## Annual Salary/Earnings

The results of this year's survey were incredibly varied and therefore hard to create an overall picture. The salary of a GP in Australia also depends on how a GP works and if you do procedures. There are a lot of factors involved.

This is based on the total yearly gross billings generated as a full time GP (40 hours a week) equivalent.



## Annual Salary/Earnings

**Working in a bulk billing practice** 20% of GPs earn over \$450,000 per annum, whilst 56% earned over \$350,000 per annum all while working under 40 hours per week.

**Of the GPs who are earning 65% of billings**, 50% earn between \$350,000 and \$550,000 per annum. Whereas **of those earning 70% of billings**, only 16% are earning between \$350,000 and \$550,000 per annum.

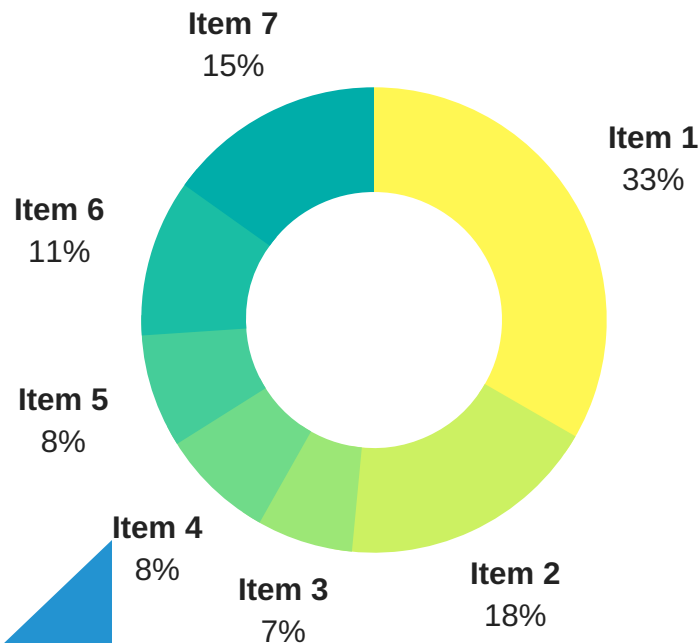
**GPs who are earning over \$500,000** work over 40 hours per week and 70% are earning 65% of billings. The majority also work for a privately owned practice group with multiple sites.

## Moving Practices

Why would you leave your practice? We asked our GPs what the reason would be that would make them leave their current practice. The answers could be chosen out of:

1. Earning more money
2. Moving to a mixed billing practice
3. Developing a special interest
4. Better working hours
5. Moving to a Busy practice
6. Personal Reasons
7. Better location

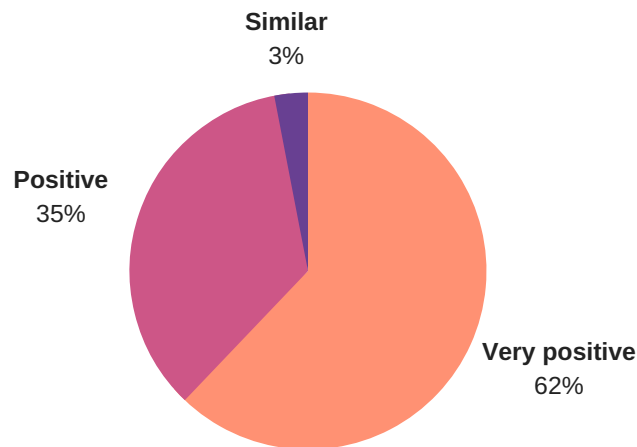
Other responses received included moving due to 19AB restrictions and practice staff.





## Moving from The UK to Australia

Alecto Australia works with many GPs moving from the UK to Australia. We focus on providing the best introduction to the country for GPs that make the move. Therefore we always like to ask about their quality of life in Australia and how it compares to The UK - interestingly 97% of respondents indicated that move had a 'positive' impact on their life with 62% saying it was 'very positive'



Of those GPs who answered that the move was very positive:

55% work for a privately owned practice whilst 30% work for a large corporate group.

61% work in a clinic which is Bulk billings and work under 39 hours and earn between \$350,000 and \$500,000 per annum

Thank you to all who participated. If you have any questions please contact us for more information